

Request for Proposals for the Operation of the MassBroadband123 Network

(RFP No. 2023-MBI-01)

Bidders' Conference Questions Group #2 Group #2 of Rolling Questions Posted: August 19, 2022

	Question	Answers
1.	<p>"Section 1.1.2 Each year, the Network Operator shall submit a financial performance report and an Annual Plan, which will detail the actual and forecast business performance of the MassTech Network and the Network Operator Fiber. If net revenue sharing applies, an independent, third-party certified public accountant shall attest that the actual results used to calculate the net revenue sharing payments."</p> <p>Is this a process you have used during the existing Operator contract? Are these "financial performance reports" available for 2020 and 2021?</p>	<p>The "financial performance reports" referenced in this question are reports required under the Draft NOA included as part of the RFP. While certain financial information is required under the current NOA, it is not in the form of the Annual Financial Performance Report described in Section 4.17.1. of the Draft NOA.</p>
2.	<p>You denote having spent \$550,000 on capital investments, over what period of time and exactly what investments were made?</p>	<p>A description of the capital investments and the period of time in which those capital assets were acquired is contained within the document titled "Network Equipment Refresh Cost Summary Updated 08102022" that is available in the data room in the Financial Matters folder.</p>
3.	<p>Does your capital investments number of \$550,000 include ongoing network maintenance?</p> <p>If not please provide the amount spent on network maintenance with specific detail for 2020 and 2021.</p>	<p>No, the capital investment number of \$550,000 does not include ongoing network maintenance.</p> <p>We are unable to provide this information. The amount spent on network maintenance for 2020 and 2021 has been designated as confidential</p>

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	<p>This would include items such as: Pole transfers, Repairing slack loops, auto vs pole repairs, storm damage, rodent chews, etc. If possible we would like to see these broken out by category if possible.</p>	<p>information by our Network Operator under the current Network Operating Agreement.</p> <p>MassTech does not have this information at the level of detail or by the categories being requested.</p>
4.	<p>What vendors have been responsible for providing maintenance on the network in 2020 and 2021?</p>	<p>The current Network Operator had two primary vendors under contract in 2020 and 2021 that provided maintenance for the MassTech Network. The inside plant (ISP) maintenance vendor was MassNS and the outside plant (OSP) maintenance vendor was Phoenix.</p>