



Fintech Ecosystem Analysis Solicitation

(Solicitation No. 2020-JAII-05)

Questions & Answers

	Question	Answers
1.	Can you please more specifically describe how the MTC plans to use the analysis and work product produced by the chosen vendor? Is the intent that the consultant produce a deliverable that will be shared widely with the public? If so, would MTC consider alternate approaches whereby the selected vendor produced a deliverable that was for the use of the MTC, which the MTC could use as input to another public facing document?	MassTech and the Fintech Working Group will use the analysis and work product as a crucial source to inform their efforts to increase the growth of Fintech/ financial services sector in Massachusetts. MassTech does not intend to publish on its website or widely distribute the work product; however, it is a public record subject to disclosure if requested.
2.	Has the FinTech Working Group currently or previously utilized any vendors, or have any preferred vendors, for any work related to its mission? If so, please provide the name and scope of work for each vendor.	No, the Fintech Working Group has not utilized any other vendors before.
3.	Is there an established budget for this project? If so, please provide the anticipated range.	MassTech prefers to have respondents propose budgets that reflect the requested services, rather than provide a funding range. If responses exceed available funds, MassTech may seek to negotiate a smaller scope of work that is in-line with the funding available.
4.	Are there any issues with utilizing personnel off-shore (outside of the United States) to assist with research and writing?	From a legal standpoint, there are no issues utilizing off-shore personnel.